## 31201 Ceanothus Dr

### Investment Property - Rehab & Flip

31201 Ceanothus Dr, Laguna Beach, CA 92651 House · 5 Beds · 4.5 Baths · 4,000 Sq.Ft.

\$ 4,500,000 Purchase Price • \$ 9,000,000 ARV \$ 1,035,000 Cash Needed • \$ 2,005,713 Total Profit • 108.8% ROI • 72.5% Annualized ROI



### **Property Description**

#### **ADDRESS**

31201 Ceanothus Dr Laguna Beach, CA 92651

#### **DESCRIPTION**

Property Type:House

Beds / Baths: 5 BR / 4.5 BA

Square Footage:4,000

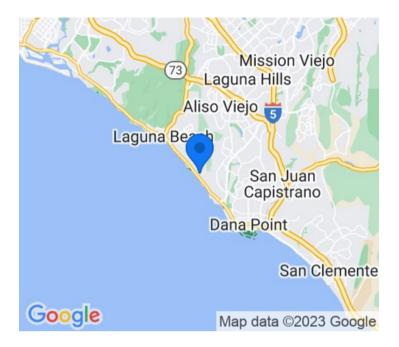
Year Built:1982

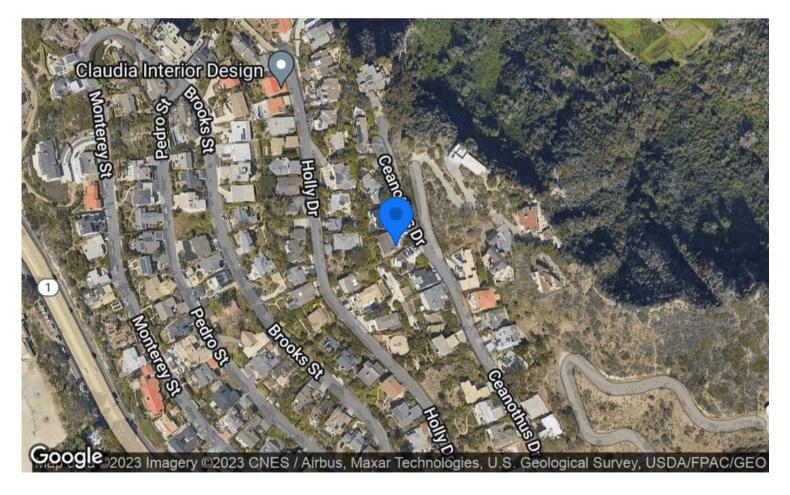
Parking: Undefined Type

Lot Size:5,928 sq.ft.

Zoning:Single Family Residential

MLS Number: OC23011700





# Purchase & Rehab Analysis

PURCHASE			FINANCING (PURCHASE)			
Purchase Price:		\$	Loan Type:Interest-Only, 1.5 Yea	r		
Rehab Costs:	+	4,500,000	Interest Rate:10.99%			
Amount Financed:	-	\$	Financing Of:Price (80%), Rehab (100%)			
Down Payment:	=	1,100,000	Loan Amount:\$ 4,700,000			
Purchase Costs:	+	\$	LTC / LTV:83.9% / 52.2%			
Total Cash Needed:	=	4,700,000 Loan Payment:\$ 43,044 Per Mont		th		
After Repair Value:		\$ 900,000 \$ 135,000				
ARV Per Square Foot:		\$ 135,000				
Price Per Square Foot:		\$				
		1,035,000				
PURCHASE COSTS		\$	ASSUMPTIONS & PROJECTIONS			
Total (3% of Price):		9,000,000 9,\$135,000	Holding Period:	18 Months		
10tat (0 /0 01 1 1100).		\$ 2,250	Rehab Cost Overrun:	10%		
		\$ 1,125				
REHAB COSTS			HOLDING COSTS			
Rehab Costs:		\$ 1,000,000	Loan Payments:	\$ 774,795		
Cost Overrun (10%):		\$ 100,000	Property Taxes:	\$ 23,804		
Total:		\$ 1,100,000	Insurance:	\$ 10,688		
Total Per Square Foot:		\$ 275	HOA Fees:	\$0		
		¥ = / \$	Utilities:	\$0		
			Dumpster Rental:	\$0		
			Landscaping:	\$0		
			Accounting & Legal Fees:	\$ 0		
			Total:	\$ 809,287		
			Total Per Month:	\$ 44,960		

## Sale Analysis & Returns

### **SALE & PROFIT**

After Repair Value:		\$ 9,000,000
Selling Costs:	-	\$ 450,000
Sale Proceeds:	=	\$ 8,550,000
Loan Repayment:	-	\$ 4,700,000
Holding Costs:	-	\$809,287
Invested Cash:	-	\$1,035,000
Total Profit:	=	\$ 2.005.713

#### **INVESTMENT RETURNS**

Return on Investment: 108.8% Annualized ROI: 72.5%

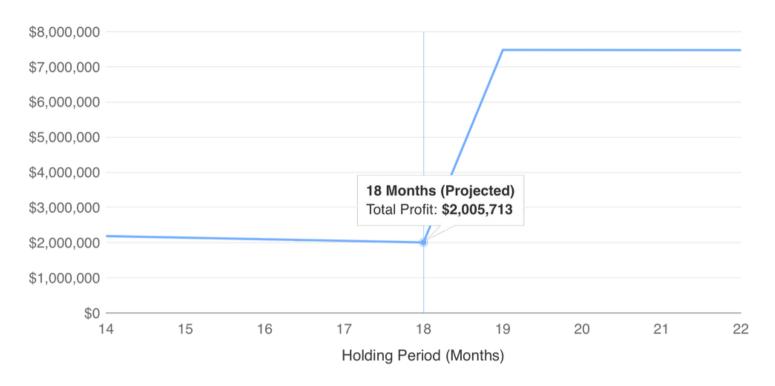
**SELLING COSTS** 

Total (5% of ARV): \$450,000

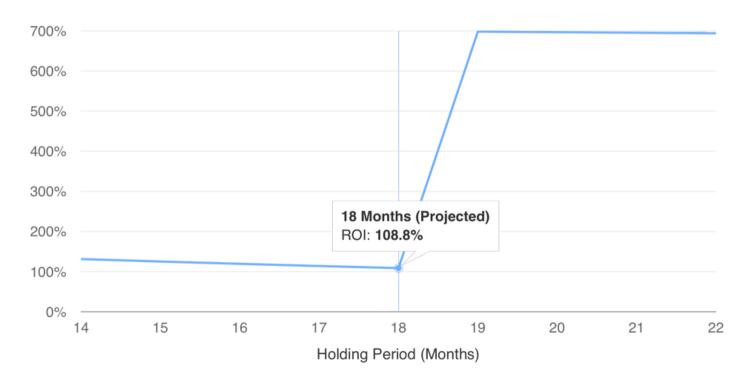
# **Profit Projections**

REHAB COSTS \$ 1,100,000		HOLDING PERIOD  18 Months		OAN PAYMENTS 044 Per Month	HOLDING COSTS \$ 44,960 Per Month		
Holding Period:	14 Months	16 Months	17 Months	18 Months PROJECTED	19 Months	20 Months	
HOLDING COSTS							
Loan Payments:			\$ 731,751	\$ 774,795	\$0	\$0	
Property Taxes:	+\$ 18,514	\$ 688,707 +\$ 21,159	+\$ 22,481	+\$ 23,804	+\$ 25,126	+\$ 26,448	
Insurance:	+\$ 8,313	+\$ 9,500	+\$ 10,094	+\$ 10,688	+\$ 11,281	+\$ 11,875	
HOA Fees:	+\$0	+\$0	+\$0	+\$0	+\$0	+\$0	
Utilities:	+\$0	+\$0	+\$0	+\$0	+\$0	+\$0	
Dumpster Rental:	+\$0	+\$0	+\$0	+\$0	+\$0	+\$0	
Landscaping:	+\$0	+\$0	+\$0			+\$0	
Accounting & Legal Fees:	+\$0	+\$0	+\$0	+\$0	+\$ 0	+\$ 0	
Total:	=\$ 629,445	=\$ 719,366	=\$ 764,326	=\$ 809,287	=\$ 36,407	=\$ 38,323	
SALE & PROFIT							
After Repair Value:	After Repair Value: \$ 9,000,000		\$ 9,000,000	\$ 9,000,000	\$ 9,000,000	\$ 9,000,000	
Selling Costs:			-\$ 450,000 -\$ 450,000		-\$ 450,000	-\$ 450,000	
Sale Proceeds:	=\$ 8,550,000	=\$ 8,550,000	=\$ 8,550,000	=\$ 8,550,000	=\$ 8,550,000	=\$ 8,550,000	
Loan Repayment:			-\$ 4,700,000	-\$ 4,700,000	-\$0	-\$0	
Holding Costs:			-\$ 764,326	-\$ 809,287 -\$ 36,407		-\$ 38,323	
Invested Cash:	-\$ 1,035,000	-\$ 1,035,000	-\$ 1,035,000	-\$ 1,035,000 -\$ 1,035,000		-\$ 1,035,000	
Total Profit:	=\$ 2,185,555	=\$ 2,095,634	=\$ 2,050,674	=\$ 2,005,713	=\$ 7,478,593	=\$ 7,476,677	
INVESTMENT RETURNS							
Return on Investment:131.3%		119.5	114	108.8 698%		696.6	
Annualized ROI:112.59		%	%	% 440.8%		%	
		89.6%	80.5	72.5%		418%	
			%				

Profit vs. Holding Period



ROI vs. Holding Period

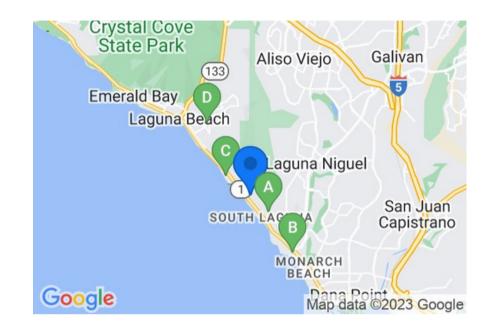


## Recent Comparable Sales

Average Sale Price \$ 8,687,500 (\$ 2,243/sq.ft.) \$ 7,550,000 - \$ 10,500,000 \$ 1,752/sq.ft. - \$ 2,739/sq.ft.

Estimated Property ARV Based on Average Price/Sq.Ft.

\$8,972,000



	Property	Distance	Туре	Beds	Baths	Sq.Ft.	Sale Price	Sale Date
	31201 Ceanothus Dr Laguna Beach, CA 92651	0 mi	House Built 1982	5	4.5	4,000	-	-
A	22401 3rd Ave Laguna Beach, CA 92651	0.71 mi	House Built 2006	5	4.5	4,795	\$ 10,500,000 \$ 2,190/sq.ft.	10/26/2021
В	10 Vista De San Clemente Laguna Beach, CA 92651	2.1 mi	House Built 1984	4	4.5	4,566	\$ 8,000,000 \$ 1,752/sq.ft.	10/27/2020
C	36 Lagunita Dr Laguna Beach, CA 92651	0.93 mi	House Built 2001	4	4	3,176	\$ 8,700,000 \$ 2,739/sq.ft.	10/28/2022
D	747 Bayview Pl Laguna Beach, CA 92651	2.51 mi	House Built 2002	4	3	3,296	\$ 7,550,000 \$ 2,291/sq.ft.	04/10/2023

# Purchase Criteria Analysis

### **INVESTMENT RETURNS**

Return on Investment greater than 15%

# **Property Photos**





























































### Additional Information

Fantastic white water, Catalina, rocks, and coastline views. Two car garage plus a large driveway. Step down to the entry and living area with a leaded glass entry., Open floor plan with cathedral open beamed ceiling and windows all across the back to capture the ocean views. Great room with fireplace and sliding doors to the wrap around balcony. Spacious dining area and corner breakfast room also enjoy the ocean panorama. Cozy kitchen, bonus room and even a Sauna! Room for pool. This is an opportunity to make this home your own! Close to shopping, restaurants, and the village.

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#### **DATA SOURCES**

Comparable sales information and property data is collected from county records and other public sources.